



RANJAN CHOPRA
TEAM COMPUTERS

A Constant Feature

Team Computers has been a winner of *DQ Channels* Excellence awards since they were instituted four years ago, across various categories. This year, it has bagged two awards, which has made its promoter, Ranjan Chopra, a happy man

With the intention to become one of the largest players of business intelligence and data analytics space, Team Computers registered a rather modest growth in 2005-06. It has become a more aggressive player in this domain during the last year and has also launched business intelligent solutions under its information services division. Team Computers recently bagged an order from Apollo Tyres for the deployment of business intelligence solutions.

Achieving a turnover of Rs 135 crore in 2005-06, Team reinvented its focus and strategies to acquire a domineering position in the business intelligence domain apart from continuing to retain its core competencies in IT infrastructure management. Accordingly, Team tied-up with QlikTech, a Swedish pioneer, in doling out business intelligence solutions for the growing enterprises. It also entered into an alliance with software giant Microsoft signing as solution provider for their product Microsoft Dynamics NAV. The solution provider also set-up a global service datacenter for remote infrastructure management called Team Remote Infrastructure Management.

Sighting great potential in the retailing arena and to make the most of retailing buzz, Team has included retail specific products to its basket of product offerings by partnering with Iceland-based Landsteinar Strengur. It is looking forward to adding another Rs 10 crore to its revenue stream through its venture into retail solutions selling. As its immediate future endeavor Team has decided to initiate retail store-cum-demo centers at Bangalore, where retail customers can see solutions suitable for retailing environment. Team has also plans to expand in domains like healthcare and insurance as well, which are growing at a blazing pace and adopting technology products with

greater ease. The system integrator has recently also tied-up with OrangeScape, for promoting its HR application suite.

—DQC NEWS BUREAU

